John Vansant

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Dear Friends,

Late winter is a great time to have your heating system checked for optimum performance and safety.

I am often called at the onset of cold weather when heating problems first appear. In order to provide prompt service for all my customers, I am often obliged to simply repair a malfunctioning heating system and return it to service quickly. Due to technical challenges faced during warmer weather, I am truly only able to give your heating system a thorough performance tune-up and ensure optimum efficiency in cold weather.

I encourage you to take advantage of late winters' cold weather as an opportunity to schedule a service call and have your heating system checked.

The environmental debate continues in the Federal Government, but currently the United States Environmental Protection agency (EPA) has enacted regulations that will cause major change in the Heating, Ventilation, Air Conditioning and Refrigeration (HVACR) industry. You might want to take time to be informed as to how these changes might affect your future heating and air conditioning expenditures. Don't be surprised to learn that many of these changes could bring higher repair costs due to rising refrigerant prices, higher taxes, and more severe restrictions. For more information and a list of websites, see details on reverse.

As your HVACR service provider, I am not only interested in saving you money, but in your safety as well. Your home should be equipped with a smoke detector and carbon monoxide monitor.

Don't Have a CO Monitor? Get One.

Carbon Monoxide monitors save lives! In a letter I sent last year, I encouraged everyone to purchase and install a carbon monoxide monitor. These devices cost about \$50 and *could save your life*. It has been found that many gas furnaces (and water heaters) can on occasion release deadly colorless odorless carbon monoxide into living spaces, even those properly installed (and many are not!). This is an inexpensive way to protect your family. If you would like my recommendation on what to buy and where to install it, please call.

It is a pleasure to be your Heating, Air Conditioning and Refrigeration service provider. Please let me know how I may be of service to you!

With My Best Wishes John Vansant

More Regulation, Higher Costs

As of January 1st 2010, there will be a federal regulatory ban on all newly manufactured HVACR equipment containing refrigerant 22 (R-22). In addition, production levels of this refrigerant will be severely restricted and sales heavily taxed. R-22 has been the predominant refrigerant used in comfort cooling systems for more than 50 years.

Similar restrictions were applied to automotive air conditioners beginning in 1992 with a ban on "Freon" (R-12). Prior to this ban it was possible to get your air conditioner "recharged" for a few dollars. Today it's not unusual for a routine automotive air conditioning repair to cost several *hundred dollars*. Most of this cost is due to the effect of increased regulation and restriction.

I fully expect the cost of HVACR Service to increase and I anticipate that this Industry will be subject to more costly and complex regulation in the near future.

Regardless of which service provider you elect to use, the cost for you to maintain or replace your Heating, Air Conditioning and Refrigeration equipment will increase. The cost to comply with new regulation has increased while the cost of refrigerant, refrigerant handling tools and equipment has increased as well.

For more information check out the following websites:

Environmental Protection Agency Website: www.epa.gov/ozone/strathome.html

Air Conditioning, Heating, Refrigeration News (ACHR News): www.achrnews.com (search for HCFC22 phaseout)